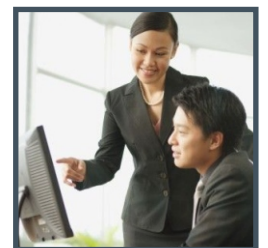
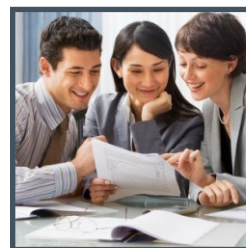
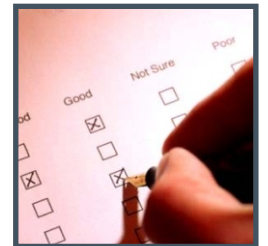
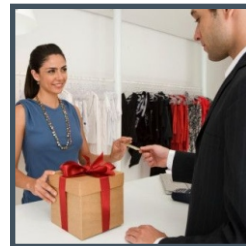
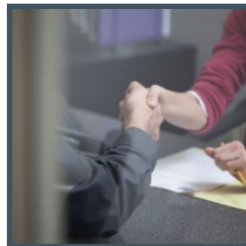




**Team Power** International  
*Where Your Winning Future Begins*



## TEAM POWER INTERNATIONAL

**Business Excellence through  
Winning Strategic Insights**





**“LEADERS DON’T CREATE FOLLOWERS.  
THEY CREATE MORE LEADERS.”**

**- TOM PETERS**

## OUR VISION

FACILITATING WINNING STRATEGIES AND WORLD-CLASS PERFORMANCE SOLUTIONS.

## OUR MISSION

THROUGH OUR DEEP UNDERSTANDING AND TOTAL COMMITMENT TO THE KK CYCLE OF EXCELLENCE, WE FACILITATE THE STRATEGIC TRANSFORMATION OF INDIVIDUALS, GROUPS AND ORGANIZATIONS TO ACHIEVE STRATEGIC AND OPERATIONAL SUPREMACY. THIS IS OUR GRAND GOAL AND PRIMARY OBJECTIVE.

## OUR VALUES

TEAM POWER SHALL ALWAYS BE A REFLECTION OF AN UNCOMPROMISED COMMITMENT TO THE FOLLOWING VALUES:

**STRATEGIC SOUNDNESS :** WE HAVE A SHARED VISION OF OUR OWN FUTURE AND THE WINNING FUTURE OF EACH ONE OF OUR STAKEHOLDER GROUPS.

**OPERATIONAL CAPABILITIES :** WE FULLY UNDERSTAND AND DEEPLY APPRECIATE THE VALUE OF CONTINUOUS REINVENTION OF OUR OPERATIONAL CAPABILITIES.

**PERFORMANCE FOR RESULTS :** WE TRACK THE PERFORMANCE OF OUR TEAM, CUSTOMERS, SUPPLIERS, PARTNERS, INVESTORS AND THE COMMUNITY ON A REGULAR BASIS. WE ADJUST PERFORMANCE TO PROVIDE MAXIMUM RESULTS TO THE ACHIEVEMENT OF OUR VISION.

**LEADERS :** WE NURTURE LEADERS AT EVERY LEVEL AND FUNCTION IN ORGANIZATIONS. WE BELIEVE THAT THE ESSENCE OF OF A TRUE LEADER IS A BALANCE OF PASSION, COMPETENCE AND PERFORMANCE.

**TEAMS :** WE CREATE WINNING TEAMS THROUGH INTERDEPENDENCE, STRUCTURE AND COOPERATION. WE ASSIST TEAMS TO EVOLVE INTO POSITIONS OF COLLECTIVE LEADERSHIP BY BECOMING TRANSFORMATIONAL TEAMS IN THEIR ORGANIZATIONS. THESE TRANSFORMATIONAL TEAMS SERVE AS INCUBATORS FOR THE FUTURE LEADERS OF THEIR ORGANIZATIONS.

**STAKEHOLDERS FOR LIFE :** WE ARE COMMITTED TO BUILD AN INTEGRATED, LIFELONG NETWORK OF PROFESSIONAL TEAM MEMBERS, LOYAL STRATEGIC PARTNERS, DELIGHTED CUSTOMERS, RELIABLE SUPPLIERS AND CONFIDENT INVESTORS, WITHIN THE FRAMEWORK OF A PROUD, HARMONIOUS COMMUNITY.



**WHAT WE  
STAND FOR**

# WHERE DO YOU WANT TO TAKE YOUR BUSINESS ?



WE KNOW THAT STAYING PROFITABLE IN TODAY'S MARKET IS NO EASY FEAT. AND WITH THE EXPLOSION OF CONSULTANCY OPTIONS, THE ARGUMENT IS NO LONGER ABOUT THE EFFECTIVENESS OF PLANS AND PROGRAMS; IT'S ABOUT PROVING THE COMMERCIAL VALUE OF STRATEGIC, ACTIONABLE INFORMATION AND INSIGHTS.

TEAM POWER INTERNATIONAL (TPI) IS A TEAM-BASED, KNOW-HOW DRIVEN ORGANIZATION, COMMITTED TO CREATING A CULTURE OF EXCELLENCE

FOR BOTH GOVERNMENT AND BUSINESS SECTORS. WITH OVER 25 YEARS IN MANAGEMENT CONSULTANCY, OUR ABILITY TO ADD VALUE COMES FROM OUR WIDE RANGE OF EXPERIENCE IN OBSERVING AND CONTRIBUTING TO GOOD MANAGEMENT PRACTICE, COUPLED BY THE EXPERTISE OF OUR CONSULTANTS IN TRANSFERRING SKILLS AND METHODOLOGIES ACROSS A VARIETY OF INDUSTRIES AND MARKET SEGMENTS.

OUR APPROACH IS BASED ON A MORE

COLLABORATIVE PARTNERSHIP WITH CLIENTS TO FIND THE HIDDEN POTENTIAL OF PEOPLE AND THE BUSINESS. AND WE'RE NEVER SATISFIED. WE BELIEVE THAT THE ONLY WAY OUR CLIENTS CAN BECOME, AND REMAIN, LEADERS, IS BY PUSHING OURSELVES AND OUR WORK HARDER THAN THE COMPETITION PUSHES US. WE TRACK THE IMPACT OF OUR WORK ON BUSINESS RESULTS AND SUCCESS. AND WE MEASURE IT AGAINST OUR OWN TOUGH, NEW CLASS, STRATEGIC STANDARDS.

WHAT WE NORMALLY ATTRIBUTE TO A CONSULTANCY FIRM, BE IT EXPERIENCE WITH MANAGEMENT, STRATEGIC TECHNOLOGY, MARKETING WISDOM OR PLAIN CREATIVITY, ARE REALLY PROPERTIES BOURNE OF PEOPLE.

TEAM POWER INTERNATIONAL (TPI) IS A GATHERING OF THE BEST OF MANY. OUR CONSULTANTS ARE HARD-CORE, EXPERIENCED PROFESSIONALS FROM A VARIETY OF MANAGEMENT AND CONSULTING BACKGROUNDS – ALL WITH PROVEN TRACK RECORDS IN THEIR RESPECTIVE FIELDS. THE MYRIAD OF DISCIPLINES ALIVE IN THE TEAM EMPOWER EACH MEMBER TO UNDERSTAND THE INCREASING AND OFTEN CONFLICTING DEMANDS THRUST UPON TODAY'S EXECUTIVES.

FROM THE MORE SENIOR PEOPLE WHO BROUGHT TO THE TEAM EXHAUSTIVE EXPERIENCE IN INNUMERABLE INDUSTRIES, INDIVIDUALS WHO CARRY THE VALUES WE WANT, TO THOSE WHO STARTED OFF WITH US AND WERE TRAINED CORRECTLY, TEAM POWER TALENTS DEFINE THE OVERALL QUALITY OF THE ORGANIZATION.

TOGETHER – COALESCED FOR A CLIENT OR ON A PROJECT – THEY ARE AWESOME.



**A FINE ASSEMBLAGE  
OF TALENTS**



# STRATEGY & PLANNING

GIVEN THE PRESSURES OF MANAGING CORPORATE BUSINESS ENVIRONMENTS, IT'S OFTEN DIFFICULT FOR ORGANIZATIONS TO STEP BACK AND LOOK AT THE BIGGER PICTURE. TEAM POWER INTERNATIONAL CAN HELP YOU SET DIRECTIONS AND BUILD ROADMAPS TO LEVERAGE YOUR ASSETS. BY BRINGING VALUABLE INSIGHTS TO YOUR ORGANIZATION'S PLANNING PROCESS AND A BUSINESS-FOCUSED PLAN THAT MEETS YOUR FUNCTIONAL AND OPERATIONAL NEEDS, TEAM POWER DELIVERS CUSTOMER-CENTRIC AND RESULTS-DRIVEN STRATEGIES THAT CAN PROPEL YOUR BUSINESS TO NEW HEIGHTS.

- SETTING THE STRATEGIC DIRECTION
- STRATEGIC PLAN DEVELOPMENT
- FACILITATION OF STRATEGY PLAN FORMULATION
- STRATEGY EVALUATION & AUDIT
- STRATEGY FACILITATORS

# TEAM POWER STRATEGIC PLANNING FRAMEWORK



AT THE HEART OF TEAM POWER'S SUCCESS IN STRATEGY CONSULTANCY IS THE STRATEGIC PLANNING FRAMEWORK, A BUSINESS PLANNING MODEL THAT CAN HELP YOU FOCUS ON A SYSTEMATIC, OBJECTIVE OVERVIEW TO HELP ENSURE THAT YOUR BUSINESS MOVES FORWARD IN AN INTEGRATED, EFFECTIVE WAY. TOGETHER WITH YOUR TEAM, TEAM POWER CAN DELIVER INVALUABLE, SOUND STRATEGIC INSIGHTS AND PUT YOUR LONG-TERM GOALS WITHIN YOUR REACH.



# QUALITY & EXCELLENCE

ORGANIZATIONS WHO ARE FOCUSED ON SURVIVING VOLATILE MARKET MOVEMENTS, AGGRESSIVE COMPETITION AND CHANGING CONSUMER DEMANDS CONSIDERS QUALITY AND ORGANIZATIONAL EXCELLENCE AS VITAL COMPONENTS OF CONTINUAL BUSINESS IMPROVEMENT. TEAM POWER INTERNATIONAL'S QUALITY & EXCELLENCE CONSULTANTS CAN HELP YOU ALIGN BUSINESS OPERATIONS WITH VISION, INTEGRATING CONTINUOUS IMPROVEMENT INTO STANDARD BUSINESS OPERATIONS, AND CREATING A COMMON IMPROVEMENT LANGUAGE WITHIN YOUR ORGANIZATIONAL STRUCTURE. FROM QUALITY ASSURANCE, THROUGH COMPLIANCE TO BUSINESS EXCELLENCE, OUR APPROACH TO QUALITY & EXCELLENCE WILL HELP YOU IMPROVE THE EFFICIENCY AND EFFECTIVENESS OF YOUR MANAGEMENT AND EMPLOYEES.

- ISO 9001:2000
- EMS, QMS, OHSAS, HACCP
- DGEP
- DQA
- EFQM
- SHEIKH KHALIFA AWARD FOR EXCELLENCE



# BUSINESS PROCESSES

BUILDING THE BUSINESS THROUGH FAST, EFFICIENT AND CONTROLLED OPERATIONS IS OF PARAMOUNT IMPORTANCE FOR ORGANIZATIONS WHO WANT TO ENHANCE SERVICE DELIVERY AND SURVIVE CUT-THROAT COMPETITION. TEAM POWER PROVIDES WORKFLOW MANAGEMENT SERVICES TO HELP YOU DOCUMENT CURRENT BUSINESS PRACTICES OR REDESIGN BUSINESS PROCESSES TO ACHIEVE OPERATIONAL EFFICIENCIES, IMPROVE OUTPUT AND ENSURE GOOD CORPORATE GOVERNANCE AND AUDIT. OUR TEAM OF BUSINESS PROCESS EXPERTS ALSO DEVELOPS NEW BUSINESS PROCESSES, PARTICULARLY FOR NEW SYSTEMS AND INITIATIVES.



# STAKEHOLDER RELATIONS

TO ENSURE THE SUCCESS OF A PROJECT OR CHANGE INITIATIVE, ORGANIZATIONS MUST ADDRESS THE INTERESTS AND CONCERNS OF EVERYONE WHO HAS A STAKE IN THE OUTCOME. TEAM POWER INTERNATIONAL CAN HELP YOU MANAGE AND RESPOND STRATEGICALLY WITHIN A MULTI-STAKEHOLDER LANDSCAPE. BY ENSURING THAT STRATEGIES ARE WELL-UNDERSTOOD AND THAT RESULT MEASURES ARE IDENTIFIED FOR BOTH IMMEDIATE AND LONG-TERM RELATIONSHIP MANAGEMENT, TEAM POWER INTERNATIONAL HAS BUILT SPECIAL EXPERTISE IN FACILITATING THE SUCCESS OF RELATIONSHIPS BETWEEN GROUPS AND ORGANIZATIONS IN DIFFERENT SECTORS.

- STAKEHOLDER ANALYSIS
- CUSTOMER RELATIONS MANAGEMENT
- EMPLOYEE RELATIONS MANAGEMENT
- SUPPLIER RELATIONS MANAGEMENT
- PARTNER RELATIONS MANAGEMENT
- INVESTOR RELATIONS MANAGEMENT
- COMMUNITY RELATIONS MANAGEMENT
- STAKEHOLDERS FACILITATORS

# TEAM POWER'S STAKEHOLDERS MODEL



TEAM POWER'S STAKEHOLDERS MODEL PROVIDES THE FRAMEWORK FOR IDENTIFYING VARIOUS STAKEHOLDER GROUPS AND CLEARLY DEFINING THE GOALS, STRATEGIES AND OBJECTIVES THAT WOULD BEST MEET THE NEEDS, EXPECTATIONS AND ASPIRATIONS OF EACH OF THESE UNIQUE SEGMENTS.



# KNOWLEDGE MANAGEMENT

AS A NUMBER OF INDUSTRIES BECOME INCREASINGLY KNOWLEDGE-INTENSIVE, MORE COMPANIES ARE NOW REALIZING THE FUNDAMENTAL ROLE OF KNOWLEDGE MANAGEMENT AS A MEANS OF ACHIEVING STRATEGIC ADVANTAGE. TEAM POWER INTERNATIONAL OFFERS A WEALTH OF KNOWLEDGE MANAGEMENT EXPERIENCE TO ENSURE THAT KNOWLEDGE AND CONTENT IS SHARED ACROSS DEPARTMENTS, SUPPLIERS AND BUSINESS PARTNERS TO INCREASE EFFICIENCIES AND ELIMINATE DUPLICATION OF EFFORT. COUPLED WITH BEST PRACTICES, ENRICHING INSIGHTS AND EXPERIENCE, TEAM POWER CAN HELP YOU BETTER MANAGE YOUR KNOWLEDGE ASSETS TO IMPROVE DECISION-MAKING.



# HRD SOLUTIONS

THE CHANGING ROLE OF THE HR DEPARTMENT ELEVATES HR PRACTITIONERS TO THE POSITION OF ENABLERS OF BUSINESS STRATEGIES. IN ADDITION, THE HR DEPARTMENTS OF TODAY NEED TO BE TALENT MANAGERS OF TOMORROW. AS SUCH, THE CHALLENGE FOR HR IS HOW TO FIND AND MANAGE TALENTED PEOPLE: SMART BUSINESS PEOPLE WHO ARE TECHNOLOGICALLY LITERATE, GLOBALLY ASTUTE AND OPERATIONALLY AGILE. TEAM POWER INTERNATIONAL OFFERS HR INITIATIVES DESIGNED TO HELP YOU ACHIEVE CORPORATE PERFORMANCE EXCELLENCE. FROM TALENT AND KNOWLEDGE MANAGEMENT, AUDITS AND ASSESSMENTS, ORGANIZATIONAL STRUCTURE DESIGN, TO THE DEVELOPMENT OF POLICIES, PROCEDURES AND BUSINESS PROCESSES, TEAM POWER HR CONSULTANTS ARE EQUIPPED WITH THE EXPERTISE TO HELP YOU BETTER MANAGE YOUR MOST IMPORTANT CORPORATE RESOURCE.

- COMPETENCY PROFILE & DICTIONARY
- AUDITS & ASSESSMENTS
- TRAINING & DEVELOPMENT
- HR EXCELLENCE METHODOLOGY
- PERFORMANCE MANAGEMENT
- TALENT & KNOWLEDGE MANAGEMENT
- ORGANIZATION STRUCTURE
- JOB EVALUATION & DESCRIPTION
- HR POLICIES & PROCEDURES
- HR PROCESSES
- RECRUITMENT CONSULTATION
- INDIVIDUAL ASSESSMENT

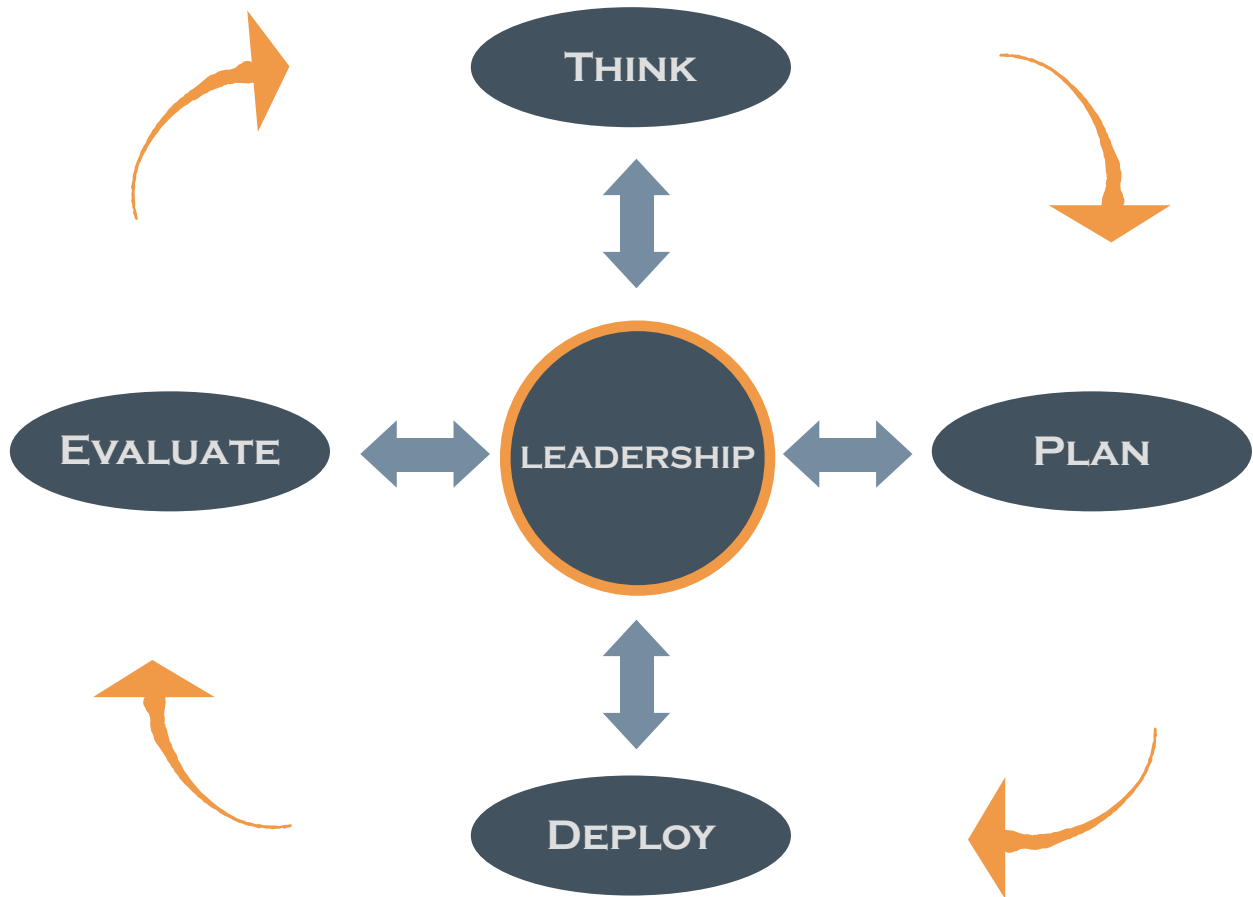
# TRANSFORMATION & CHANGE



TEAM POWER INTERNATIONAL'S APPROACH TO CHANGE MANAGEMENT IS ROOTED IN THE PRINCIPLE THAT SUCCESSFUL CHANGE PROGRAMS MUST TRIGGER THE DEMAND FOR ORGANIZATIONAL TRANSFORMATION. PROPERLY EXECUTED, OUR SOLUTIONS ENSURE THAT ORGANIZATIONAL AND CULTURAL ISSUES ARE ADDRESSED DURING GROWTH AND TRANSFORMATION EFFORTS; RISKS ARE MITIGATED; IMPLEMENTATION TIME IS REDUCED, AND OPTIMUM OUTCOMES ARE REALIZED AS PART OF THE TRANSFORMATION.

- TRANSFORMATIONAL TEAM FORMATION, FACILITATION & DEVELOPMENT
- EXECUTIVE TEAM FACILITATION
- TRANSFORMATION MODELS
- TRANSFORMATION TRAINING
- TRANSFORMATION FACILITATORS & AUDITORS

# THE KK CYCLE OF EXCELLENCE



TO IMPROVE COMPETITIVE POSITIONING, COMPANIES NORMALLY FOCUS ON PROGRESSIVE TRANSFORMATION. TEAM POWER INTERNATIONAL'S APPROACH TO TRANSFORMATION & CHANGE IS UNDERScoreD BY THE KK CYCLE OF EXCELLENCE. BY COMMITTING TO THE THINK, PLAN, DEPLOY AND EVALUATE CYCLE, TEAM POWER CAN HELP YOU REALIGN ORGANIZATIONAL CAPABILITIES AND CREATE A PATH TO CONTINUED PROFITABLE GROWTH.

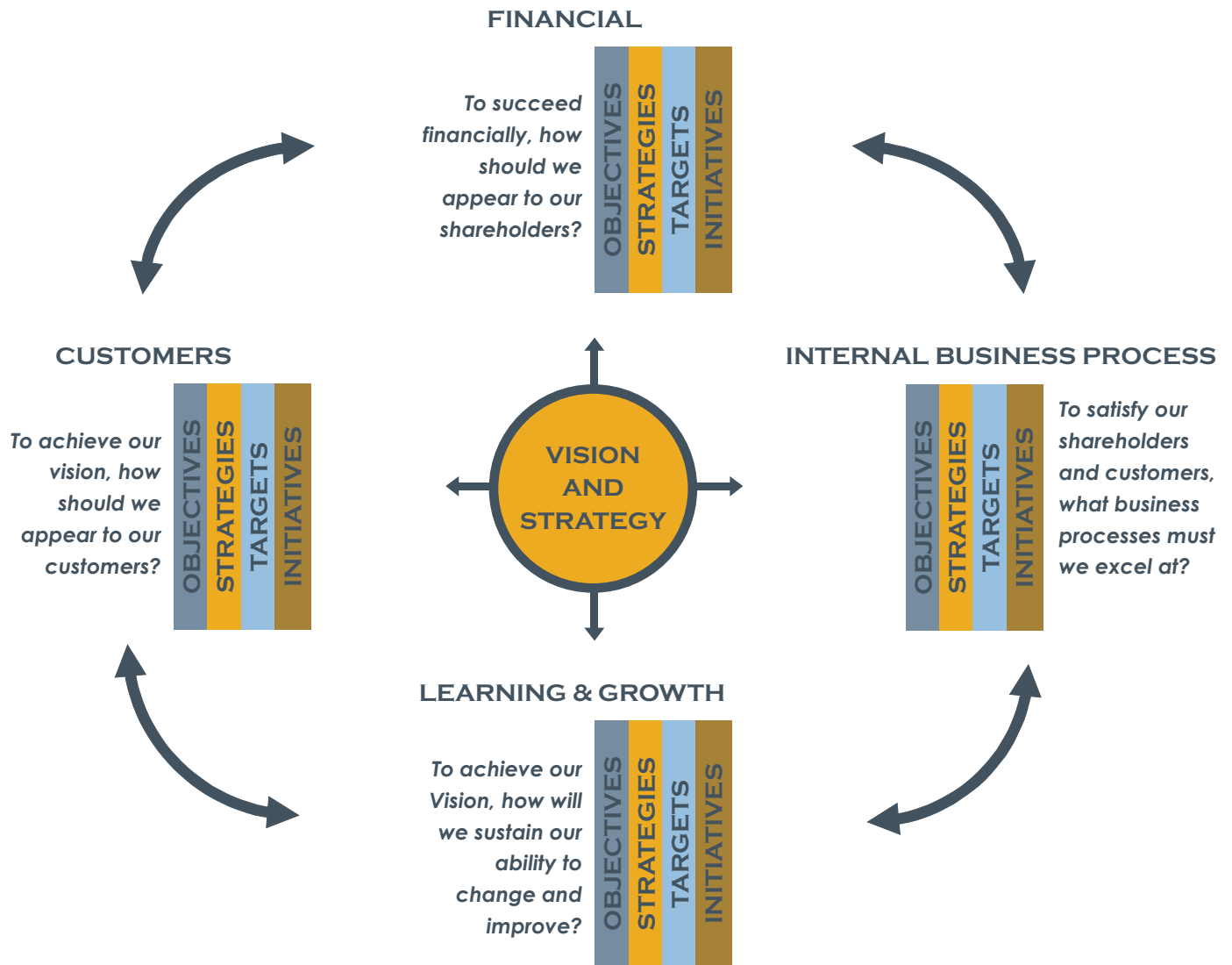


# PERFORMANCE MANAGEMENT

FOR RESULTS-ORIENTED ORGANIZATIONS, ONE OF THE GREATEST CHALLENGES LIES IN ALIGNING INDIVIDUAL BEHAVIOR WITH CORPORATE GOALS AND IN THE ABILITY TO IMPROVE THE EMPLOYEES' SKILL LEVELS. TEAM POWER INTERNATIONAL IS DEDICATED TO HELPING ORGANIZATIONS, LARGE AND SMALL, DEVELOP ACTIONABLE STEPS TOWARDS OPTIMIZING THEIR HUMAN RESOURCE CAPITAL. WE PROVIDE CONSULTING, IMPLEMENTATION AND TRAINING SERVICES ON HOW YOU CAN MOVE BEYOND PAY-FOR-PERFORMANCE BY CLARIFYING EXPECTATIONS, ALIGNING GOALS AND OBJECTIVES, AND ARTICULATING EVALUATION MEASURES TO MAXIMIZE THE PERFORMANCE MANAGEMENT BUSINESS PROCESS. ALL THIS TO BETTER MANAGE YOUR MOST VALUABLE RESOURCE—YOUR PEOPLE.

- BALANCED SCORECARD CONSTRUCTION
- PERFORMANCE EVALUATION
- PERFORMANCE AUDITING
- PERFORMANCE MANAGEMENT TRAINING
- PERFORMANCE FACILITATORS

# THE BALANCED SCORECARD : TRANSFORMING STRATEGY & VISION INTO ACTION



TEAM POWER INTERNATIONAL'S APPROACH TO PERFORMANCE MANAGEMENT COMMUNICATES AND TRANSLATES YOUR ORGANIZATION'S VISION AND STRATEGY INTO ACTION. BY WORKING FROM THE INTERNAL BUSINESS PROCESS, LEARNING & GROWTH, CUSTOMER AND FINANCIAL PERSPECTIVES, TEAM POWER CAN HELP YOU DESIGN A MEANS, MEASURE AND ROLL-OUT PLAN TO MONITOR PERFORMANCE IN A WAY WHICH IS MEANINGFUL TO YOU.



## SURVEYS & ASSESSMENTS

CUSTOMER-CENTRIC ORGANIZATIONS WHO WANT TO BUILD AND MAINTAIN A STRONG MARKET POSITION REALIZE THE IMPORTANCE OF GAINING UNDERSTANDING ABOUT WHAT PEOPLE THINK, FEEL AND DO IN RELATION TO MEETING THEIR NEEDS, WANTS AND DESIRES. TEAM POWER INTERNATIONAL CONDUCTS SURVEYS AND ASSESSMENTS TO IDENTIFY BUSINESS OPPORTUNITIES AND PROBLEMS, GENERATE, REFINE AND EVALUATE MARKETING AND CUSTOMER SERVICE ACTIONS AND IMPROVE UNDERSTANDING OF THE ENTIRE BUSINESS AND INDUSTRY. FROM QUESTIONNAIRE DESIGN, IMPLEMENTATION TO EVALUATION AND ANALYSIS, OUR CONSULTANTS WILL ASSIST YOU IN DETERMINING WHAT YOUR CUSTOMERS THINK OF YOUR ORGANIZATION AND YOUR SERVICES.



# MYSTERY SHOPPING

IN ANY BUSINESS ACTIVITY, THE MOST IMPORTANT COMPETITIVE ADVANTAGE IS SERVICE PROCESS PERFORMANCE. ANY ORGANIZATION COMMITTED TO DELIVERING QUALITY SERVICE SHOULD REGULARLY MONITOR CUSTOMERS' PERCEPTIONS OF QUALITY, IDENTIFY THE CAUSES OF SERVICE QUALITY FAILURES, AND TAKE APPROPRIATE ACTION TO CORRECT SUCH FAILURES. TEAM POWER INTERNATIONAL OFFERS MYSTERY SHOPPING SERVICES TO ENSURE CONTINUOUS QUALITY IMPROVEMENT AND CUSTOMER SATISFACTION BY COLLECTING QUALITATIVE, REAL-LIFE DATA ON CUSTOMER EXPERIENCE BASED ON THE CUSTOMERS' PERSPECTIVE. THROUGH MYSTERY SHOPPING, ORGANIZATIONS CAN GAIN A MORE DYNAMIC PICTURE OF CUSTOMER SERVICE AND IDENTIFY AREAS FOR IMPROVEMENT.



# LEADERSHIP DEVELOPMENT

TODAY'S COMPETITIVE ORGANIZATIONS REALIZE THE ROLE OF LEADERSHIP DEVELOPMENT AS ONE OF THE CRUCIAL PLATFORMS NEEDED TO GROW AND IMPROVE A BUSINESS; THEY DEVELOP LEADERSHIP AS AN INVESTMENT IN DIRECT SUPPORT OF THE COMPANY'S STRATEGIC GROWTH INITIATIVES. TEAM POWER INTERNATIONAL'S CONSULTING TEAM IS UNIQUELY POSITIONED TO HELP CLIENTS DESIGN AND IMPLEMENT LEADERSHIP DEVELOPMENT INITIATIVES – COMBINING EXTENSIVE EXPERIENCE IN CORPORATE MANAGEMENT, CONSULTING FIRM EXPOSURE, AND ADVANCED EDUCATION. OUR SYNERGY OF PRACTICAL EXPERIENCE, TECHNICAL KNOW-HOW AND THEORETICAL UNDERSTANDING OFFERS CLIENTS THE SPECIFIC EXPERTISE SPECIFICALLY NEEDED TO CREATE EFFECTIVE LEADERSHIP PROGRAMS.

- LEADERSHIP PROFILES
- 360 DEGREE FEEDBACK SYSTEM
- LEADERSHIP TRAINING FOR LEADERSHIP TEAMS
- ONE-TO-ONE COACHING
- LEADERSHIP FACILITATORS



# EXECUTIVE TRAINING & TEAM BUILDING

TEAM POWER INTERNATIONAL PROVIDES WORLD-CLASS TRAINING AND COACHING SERVICES TO ORGANIZATIONS SEEKING INCREASED OPERATIONAL EFFICIENCIES, ALIGNMENT OF BUSINESS ACTIVITIES, AND GREATER ORGANIZATIONAL EFFECTIVENESS. OPERATING AS A PARTNERSHIP, OUR CONSULTANTS AND FACILITATORS PROVIDE SPECIALIZED CONSULTATIVE AND INSTRUCTIONAL SERVICES THAT ARE FOUNDED ON THE PRINCIPLE THAT CREATIVE COLLABORATION IS THE IMPETUS FOR PROACTIVE ORGANIZATIONAL CHANGE AND THE KEY TO ACHIEVING MEANINGFUL RESULTS. THIS APPROACH, COUPLED WITH OUR CORE VALUES, ENABLE OUR PARTNERS AND ASSOCIATES TO AID YOU IN NAVIGATING YOUR BUSINESS THROUGH A SEA OF CONSTANT CHANGE.

- IN-HOUSE TRAINING
- ONE-TO-ONE TRAINING
- COACHING & MENTORING
- TRAINERS' NETWORK
- TEAM FORMATION
- TEAM ASSESSMENT
- TEAM TRAINING
- TEAM FACILITATORS





# STRAT&GO

AS BUSINESSES, GOVERNMENT AND NON-PROFIT ORGANIZATIONS REALIZE THE IMPORTANCE OF PERFORMANCE MANAGEMENT SYSTEMS TO DIRECT THEIR STRATEGIES MORE PROACTIVELY, TEAM POWER INTERNATIONAL OFFERS STRAT&GO, AN IT-BASED PERFORMANCE MANAGEMENT SOLUTION THAT COMBINES HISTORICAL AND OPERATIONAL DATA WITH RELATED SYSTEMS. CERTIFIED BY THE CREATORS OF THE BALANCED SCORECARD, DR. KAPLAN & NORTON, STRAT&GO DRAWS ON ITS RICH FUNCTIONALITY AND SUPPORTS A VARIETY OF FRAMEWORK SUCH AS CORPORATE STRATEGY MODEL, EXCELLENCE MODEL FRAMEWORK, CROSS-IMPACT ANALYSIS, AND CAUSE & EFFECT/STRATEGY MAPS, AMONG OTHERS.



Presenting the ultimate performance management solution, **STRAT&GO** — a powerful IT-based tool that combines historical and operational data with related systems, allowing you to view issues critical to the achievement of business objectives.

The **STRAT&GO** suite has been created to meet the urgent needs of managers who want to be supported in the decision-making, strategy and risk management functions by accurate, clear-cut information. **STRAT&GO** makes analysis, management and planning of all enterprise divisions possible. Accurate and multidimensional analysis is compiled using existing databases and important key data for performance measurement is displayed in the form of an executive dashboard. The system offers permanent control of all success critical parameters with an early warning system indicating deviations from set targets.



## **STRATEGIC COMPANY MANAGEMENT STRAT&GO BALANCED SCORECARD**

STRAT&GO Balanced Scorecard is a desktop program for valuation method that uses various indicators to assess company performance and how it corresponds to the specific objectives of the company — from finance to internal company processes, customer relations and innovative capability. It supports the management of the balanced scorecard at all stages.

- Permits instant communication of the company vision — strategies are quicker to implement.
- Saves time and cost, compared to the development of internal solutions.
- Widespread access to the Balanced Scorecard can be provided within an adequate IT infrastructure.
- Personal and company wide strategies can be implemented easily.
- Standardized performance measuring leads to standardized model of values throughout the company
- Better transparency leads to improvement of management style.
- Other analytic data can be included into strategic management.



## **MULTIDIMENSIONAL ANALYSIS WITH STRAT&GO BUSINESS ANALYZER**

STRAT&GO Business Analyzer is a decision-support analysis tool that enables detailed and fine-grained analyses of multidimensional data and structures across multiple levels in the organization, offering focused and structured information support to the decision-making process. Integrated with the STRAT&GO Balanced Scorecard and Business Planner, the system represents a high-performance management control instrument supporting the execution of the corporate strategy. STRAT&GO Business Analyzer was the first module of the STRAT&GO family to convert to .NET technology.



## **CORPORATE PLANNING & BUDGETING WITH STRAT&GO BUSINESS PLANNER**

STRAT&GO Business Planner facilitates corporate planning by streamlining all the activities involved in the process. It allows flexible representation of the corporate hierarchy and its planning structures in the process while offering users the freedom to define planning parameters (sales, contribution margin, price, etc.).. Planning can be run simultaneously top-down, bottom-up, and can be compared with actual and planned budgeted data from previous periods. As in all STRAT&GO modules, an early warning system highlights the status and progress of the planning process.

- Top-down and bottom-up planning process at every business level
- Parallel scenarios for simulation of budgets and plans
- Planning process control with integrated workflow and definable planning structures
- Control of planning process with integrates node status monitoring
- Integrated e-mail function for faster exchange of information
- Monthly/yearly overviews with export functions to spreadsheet and text format
- Unlimited and freely definable multidimensional analysis
- Integrated ABC ranking and variance analysis
- Early warning function using individually definable traffic lights
- What if simulation
- Filter function for ad hoc/customized analysis of data according to the specific criteria of individual managers
- Master data filter (unlimited characteristics for each criterion) for additional analysis options
- Comprehensive filter to search and select data
- Unlimited time period comparison functionality
- Comprehensive graphics
- Flexible reporting functions with multiple printing functions



TEAM POWER INTERNATIONAL SHARES ITS KNOWLEDGE ON WINNING STRATEGIES AND WORLD-CLASS PERFORMANCE SOLUTIONS THROUGH LEADERSNOTMANAGERS.COM – A GROWING COLLECTION OF MANAGEMENT BOOKS AND PUBLICATIONS ON BEST-PRACTICES FOR FUTURE LEADERS AND FORWARD-THINKING MANAGERS. REASONABLY PRICED AND READER FRIENDLY, THE SELECTION REFLECTS THE ORGANIZATION’S BELIEF IN THE POWER OF INFORMATION AS THE FUEL THAT SPURS INNOVATION.



## RESHAPING THE CORPORATE LANDSCAPE

TEAM POWER INTERNATIONAL DARES TO BE DIFFERENT. IT'S ABOUT MORE THAN RESULTS. IT'S ABOUT MORE THAN WORK. IT'S ABOUT WHAT WE BELIEVE.

WE BELIEVE IN SEEING THE WORLD THROUGH THE EYES OF OTHERS. THIS INCLUDES SEEING THINGS AS OUR CLIENTS AND PARTNERS SEE THEM — UNDERSTANDING THEIR WORLD AND THE PROBLEMS THEY FACE. IT ALSO INVOLVES SEEING THINGS THROUGH THE EYES OF THE WIDER PUBLIC WHO WE MUST ENGAGE AND SERVE.

NO OTHER CONSULTANCY FIRM HAS WORKED SUCCESSFULLY IN AS MANY GOVERNMENT AND BUSINESS SECTORS AS WE HAVE. CERTAINLY, LARGER FIRMS HAVE WORKED IN MORE BUSINESSES. HOWEVER, WE BELIEVE THAT NO ONE HAS BROUGHT AS MUCH LASTING, DEEPER VALUE TO ORGANIZATIONS AS WE HAVE.

WE BELIEVE IN TREATING OUR CLIENTS AND THE PUBLIC WE RESPECT. THIS MEANS PRESUMING THEY HAVE CERTAIN LEVELS OF INTELLIGENCE, DISCRIMINATION AND

STANDARDS. FOR TPI, THE BEST CLIENT IS THE ONE WHO LISTENS. THAT'S WHY, WE OBLIGATE OURSELVES TO MAKE IT OUR BUSINESS TO UNDERSTAND OUR CLIENTS' BUSINESS. AND IN THE PROCESS, TPI NEEDS TO BE APPROPRIATED BY THE CLIENT AS HIS PERSONAL THINK TANK, WHOSE MAIN FUNCTION IS TO DRAW A ROADMAP TO BUSINESS SUCCESS.

FINALLY, WE BELIEVE THAT TALENT IS THE ULTIMATE RESOURCE OF ANY ENTERPRISE. TALENT IS RARE, HARD TO IDENTIFY AND ONLY MODERATELY USEFUL IN ITS RAW STATE. TO REALIZE ITS FULL POTENTIAL, THOSE RESPONSIBLE FOR THE SUCCESS OF THE ORGANIZATION MUST PROVIDE TALENT WITH AN ENVIRONMENT THAT ENCOURAGE PRODUCTIVE PURSUITS.

ALL THESE PUT TOGETHER HAVE CREATED A CERTAIN KIND OF CULTURE — A WAY OF WORKING, OF THINKING, OF DOING. ONE THAT, WE BELIEVE, MAKES TEAM POWER INTERNATIONAL DIFFERENT FROM ANY OTHER CONSULTANCY FIRM.

TEAM POWER  
INTERNATIONAL  
CANADA

TEAM POWER  
INTERNATIONAL  
UAE



# THE TEAM POWER NETWORK

EUROGATE  
PRAGUE

TEAM POWER  
INTERNATIONAL  
JORDAN





**Team Power** International  
*Where Your Winning Future Begins*

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