



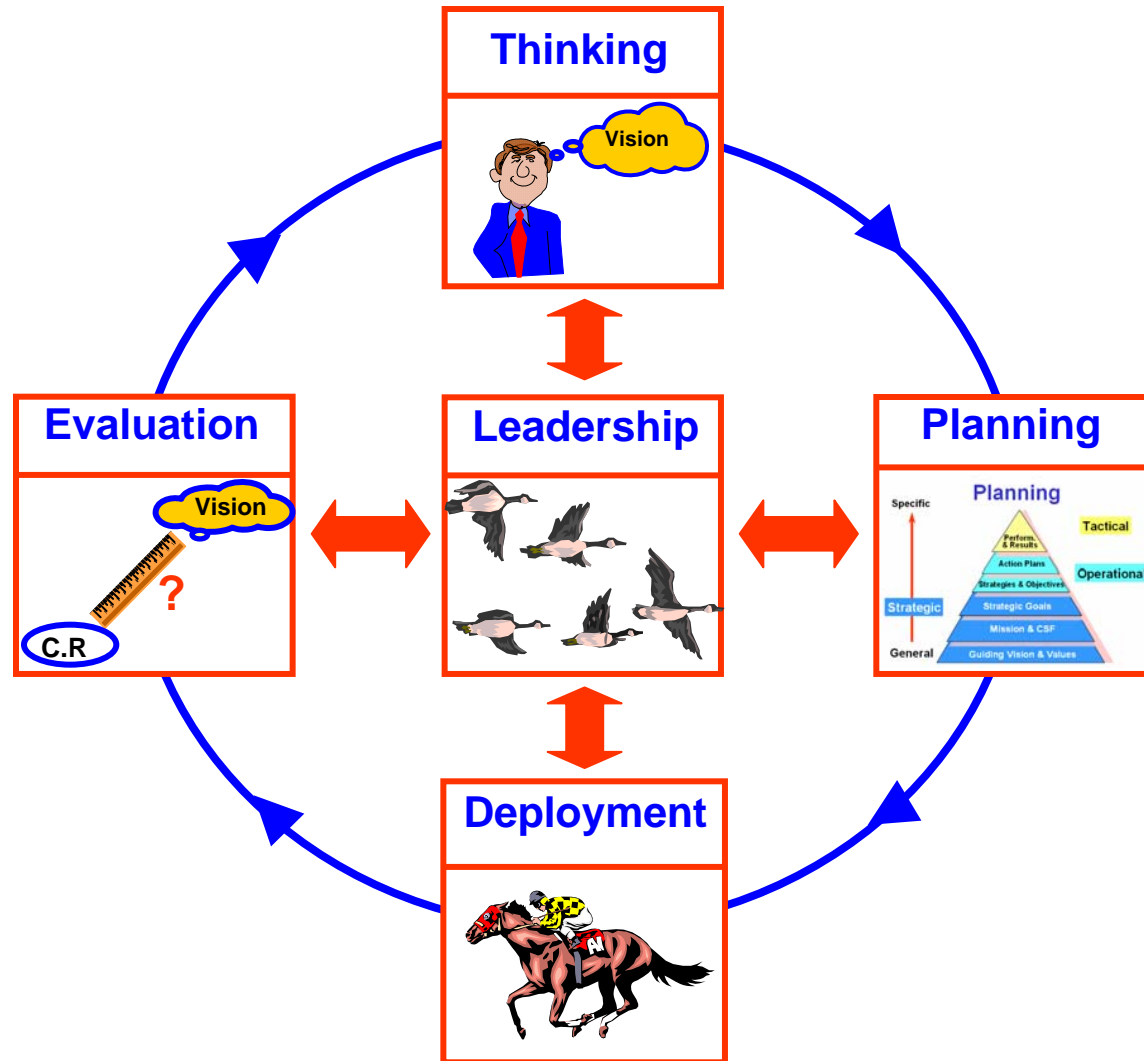
Team Power International

Where Your Winning Future Begins

*Facilitating winning strategies and world-class
performance solutions*



Our Methodology - Cycle of Excellence





Our Services

Team Power International is a team based, knowledge driven organization built around 11 core competencies and capabilities. These are used to provide the following management consultancy and facilitation services:

- Strategy & Planning
- Performance Management
- Stakeholders Relations
- Transformation & Change
- Leadership Development
- Team Building
- Policy & Methodology Development
- Quality & Excellence
- Business Process Management
- Executive Training
- HR&D



Some of Our Recent Customers 2005 - 2008



Dubai Airports
Managing the World's Largest Airports



Dubai Airport Free Zone





Strategy & Planning

Team Power International works with Government, Public and Private sector organizations in all aspects of strategic thinking and planning. Our strategic thinking, planning, and formulation models are team based and stakeholder centered.

- Setting the Strategic Direction
- Strategic Plan Development
- Facilitation of Strategy Formulation
- Strategy Evaluation & Audit
- Strategy Facilitators





Performance Management

Team Power International works with Government, Public and Private sector organizations in all aspects of Performance Management at corporate, divisional, functional and process levels. We facilitate the development of KPIs, Performance Matrixes, Balanced Scorecard, and work with organizations in translating their strategic visions and grand strategies into operational terms and practical results.

- Balance Scorecard Construction
- Performance Evaluation
- Performance Auditing
- Performance Management Training
- Performance Facilitators



Translating Your Leadership Vision, Mission and Values into Operational Terms and Performance Reality



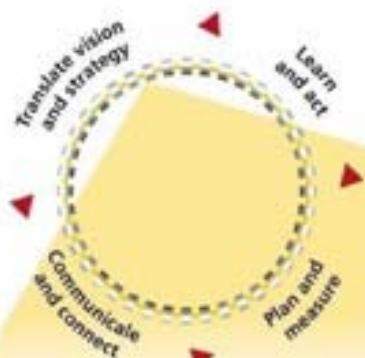
STRAT&GO *E-Solutions*

Performance Management

STRAT&GO Balanced Scorecard

Corporate Budget

Strategic Analyzer Map



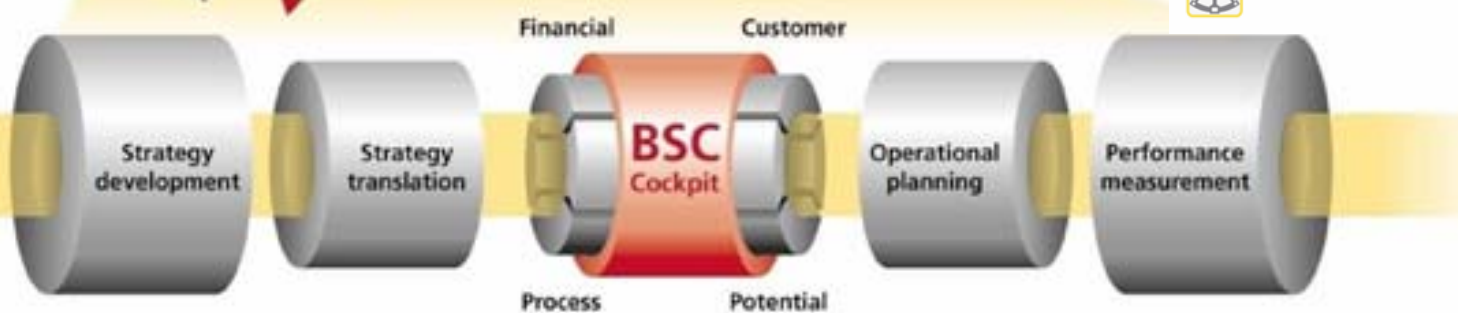
SBS – Business Scorecard



SBA – Business Analyser



SBP – Business Planner



- Business idea
- Strategic objectives
- Performance indicators
- Leading indicators
- Lagging indicators
- Measures

- Performance Cockpit
- Cause / Effect
- Project Manager
- Simulation
- Trend

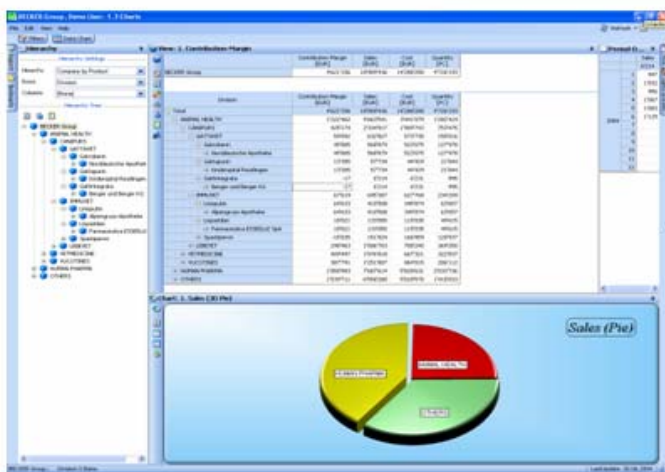
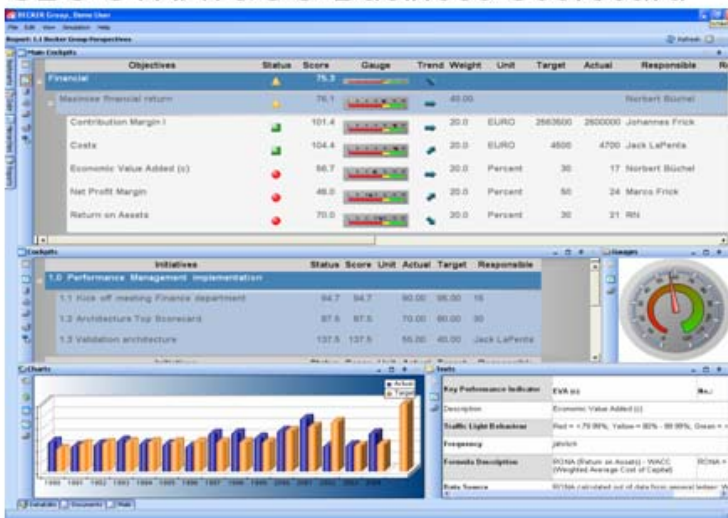
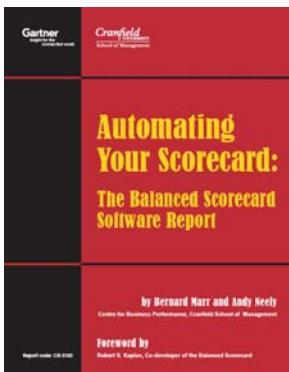
- Corporate planning
- Target review
- Performance analysis
- Simulation / what if
- Management by Objectives
- Potential analysis



STRAT&GO – Solutions



SBS STRAT&GO Business Scorecard



SBA STRAT&GO Business Analyzer



SBP – STRAT&GO Business Planner



Hauptansicht

- Reports
- Hierarchie
- Datum

Prozessperspektive

Compliance				Marketing			
Messgröße	Status	kum. YTD	Budget YTD	Messgröße	Status	kum. YTD	Budget YTD
zu überwachende Transaktionen		17'460.0	19'000.0	Neugründungen		256.0	957.0
Neugründungen akt. Monat		85.0	85.0	Neugründungen akt. Monat		256.0	957.0

Projekt 1A

Projekt 1B

Projekt 1C

Projektmanagement

Projekt Prozess 5

Projekt 4

Projekt 3A

Projekt 3B

Mitarbeiterperspektive

Personalkosten					Personalbestand	
					Eintritte	6.0
					Austritte	2.0
					Personalbestand	49.0
					Total Stellenprocente	6'125.0

ME	Ifd. Jahr	Kosten VJ	Budget	% v. pro Rata Budg.
TCHF	8'229.0	7'813.0	8'500.0	96.8

Arbeitszeiten			Zielerreichung Honorare		
Total Plusstunden	807.5 h				
Total Absenzen	1'030.0 d				
Total Ferienguthaben	470.0 d				

ME	Ifd. Jahr	Budget	% v. pro Rata Budg.	Status
TCHF	2'557.0	2'450.0	104.4	

Projekte

Beschreibung	Startdatum	Enddatum	Beendungsdatum	Realisierungsgrad	Dauer	Abbruch	Nov. 20, 2005 - Jan. 20, 2007											
							2006 Q1			2006 Q2			2006 Q3			2006 Q4		
							Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov
1 - Projekt 1	01.01.2006	28.02.2007		21	423		[Red bar spanning Dec 2005 to Feb 2007]											
1.1 - Aktion 1.1	01.01.2006	30.06.2006		100	180		[Red bar spanning Dec 2005 to Jun 2006]											
1.1.1 - Aktion 1.1.1	01.02.2006	30.08.2006	30.06.2006	70	210		[Blue bar spanning Feb 2006 to Aug 2006]											
1.1.2 - Aktion 1.1.2	01.03.2006	30.09.2006	15.10.2006	60	213		[Blue bar spanning Mar 2006 to Oct 2006]											
1.2 - Aktion 1.2	01.04.2006	30.03.2007	30.03.2007	35	363		[Red bar spanning Apr 2006 to Mar 2007]											
1.2.1 - Aktion 1.2.1	01.02.2006	30.09.2006	30.09.2006	65	241		[Blue bar spanning Feb 2006 to Sep 2006]											
1.2.2 - Aktion 1.2.2	01.05.2006	30.09.2006	30.09.2006	32	152		[Blue bar spanning May 2006 to Sep 2006]											
2 - Projekt 2	01.03.2006	12.12.2006		16	286		[Red bar spanning Mar 2006 to Dec 2006]											
2.1 - Aktion 2.1	01.01.2006	30.10.2006	31.07.2007	73	302		[Blue bar spanning Jan 2006 to Oct 2006]											



Some Customers

Manufacturing

Financial

Pharma/Health

Services

Government

Gerber

COMMERZBANK 

coop

rivella

Emmi

Barilla

testo


Versicherungsanstalt
für Eisenbahnen und Bergbau


CSS
Versicherung

Melitta[®]

VPBANK


**Azienda
USL
Bologna
Nord**

CREDIT SUISSE 

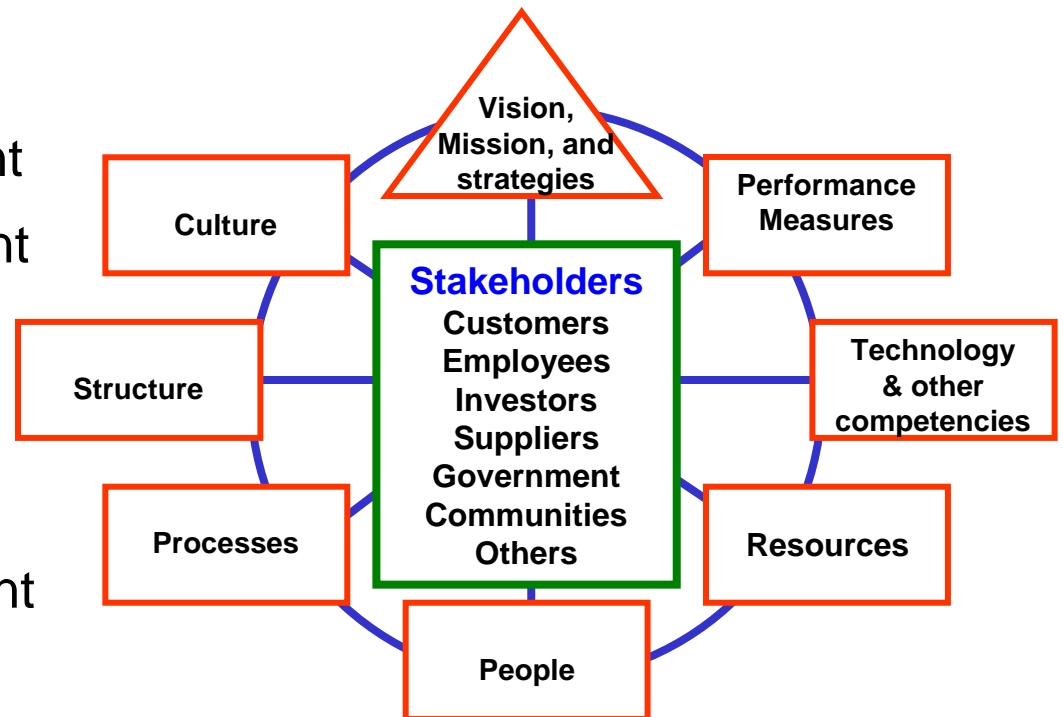
 azienda
servizi
informativi


OCCAR

Stakeholders Relations

Team Power International works with Government, Public and Private sector organizations in all aspects of stakeholder relations, starting from the identification and classification of various stakeholder groups and ending with the setting of goals and objectives that meet the specific needs, expectations and aspirations of each of these unique groups.

- Stakeholders Analysis
- Customers Relation Management
- Employees Relation Management
- Suppliers Relation Management
- Partners Relation Management
- Investors Relation Management
- Community Relation Management
- Mystery shoppers & Auditors





Stakeholder satisfaction Survey - Project Steps

Action
<ul style="list-style-type: none">• Agree on methodology and assign project team and coordinators
<ul style="list-style-type: none">• Stakeholder Group identification & Classification
<ul style="list-style-type: none">• Design English Survey Questionnaire
<ul style="list-style-type: none">• Approval of English Survey Questionnaire
<ul style="list-style-type: none">• Translation into Arabic Survey Questionnaire
<ul style="list-style-type: none">• Production & Distributing Surveys to Target Audience
<ul style="list-style-type: none">• Data Entry & <i>Statistical Analysis</i>
<ul style="list-style-type: none">• <i>Strategic Management Reading & Recommendations</i>
<ul style="list-style-type: none">• Printing and Submission of Final Report
<ul style="list-style-type: none">• <i>Power Point Executive Briefing for management team</i>



Sample Stakeholder Survey Reports

- [PESTEL Analysis](#)
- [Community Satisfaction Survey](#)
- [Organization Strategic Assessment](#)
- [Customer Satisfaction Survey](#)
- [Supplier Satisfaction Survey](#)
- [Employee Satisfaction Survey](#)



- Realistic and detailed
- Objective
- Professional
- Proactive
- Cost Effective

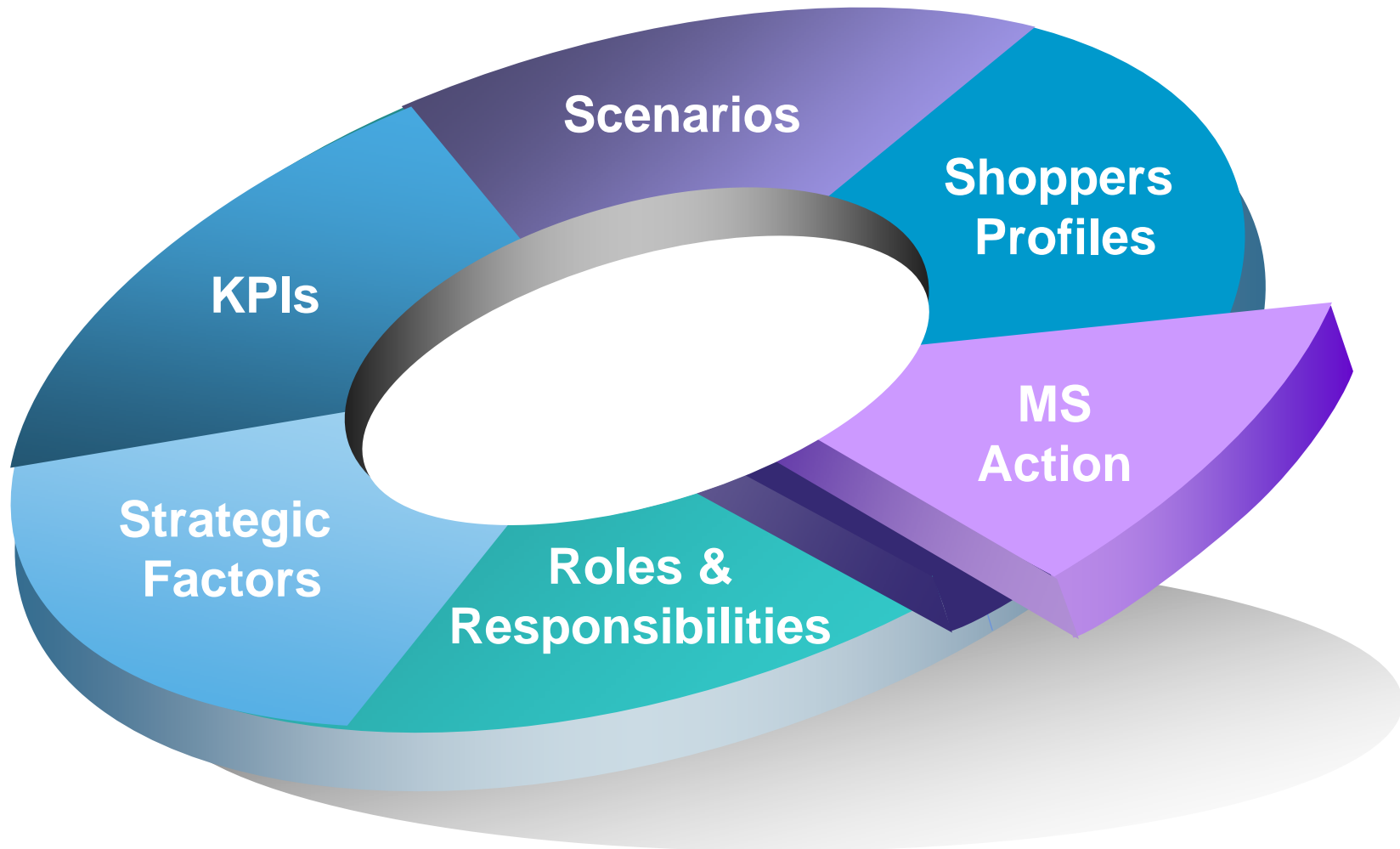
MYSTERY SHOPPING & ORGANIZATION SUCCESS



Team Power International
Where Your Winning Future Begins

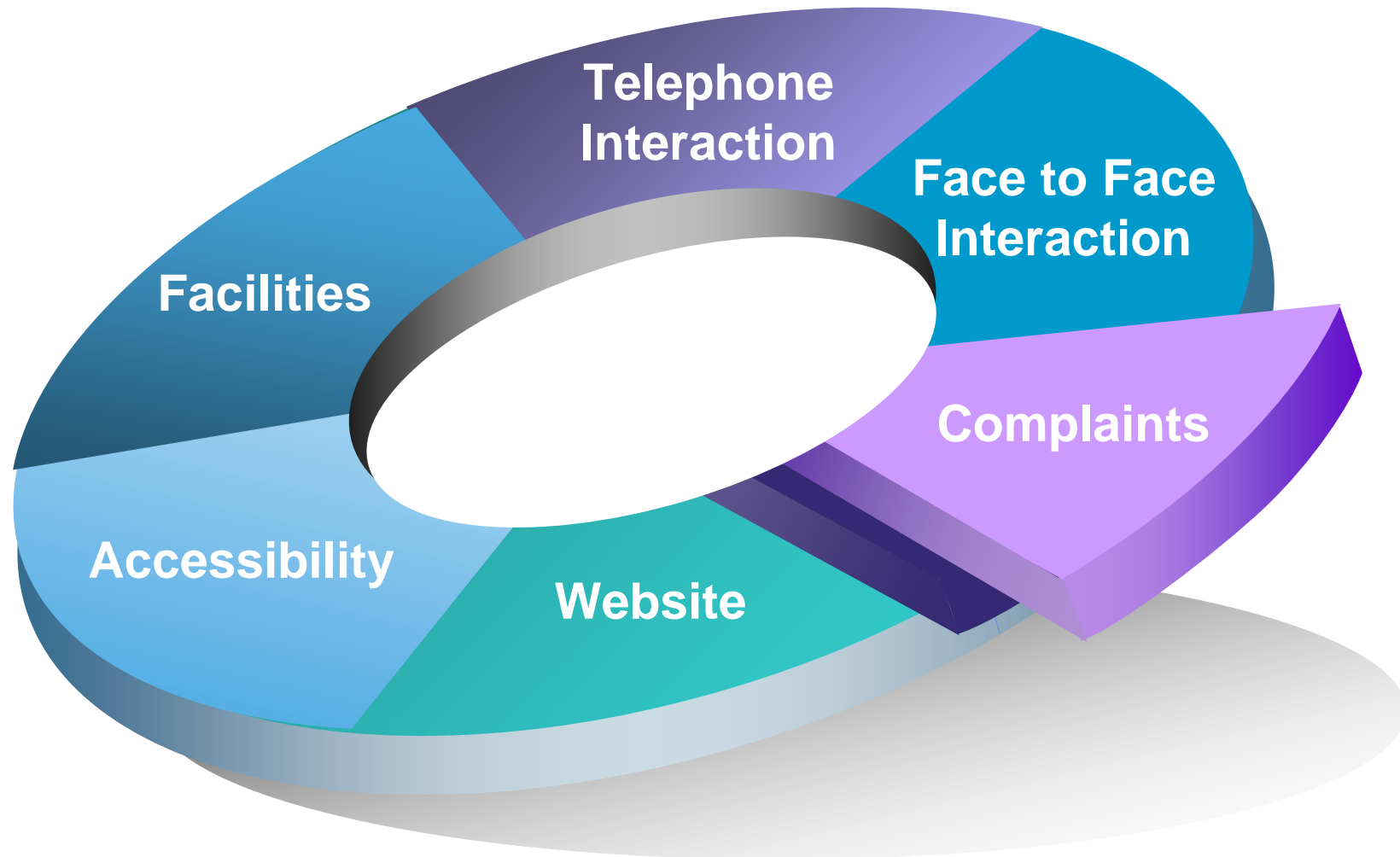


Mystery Shopper Selection Process





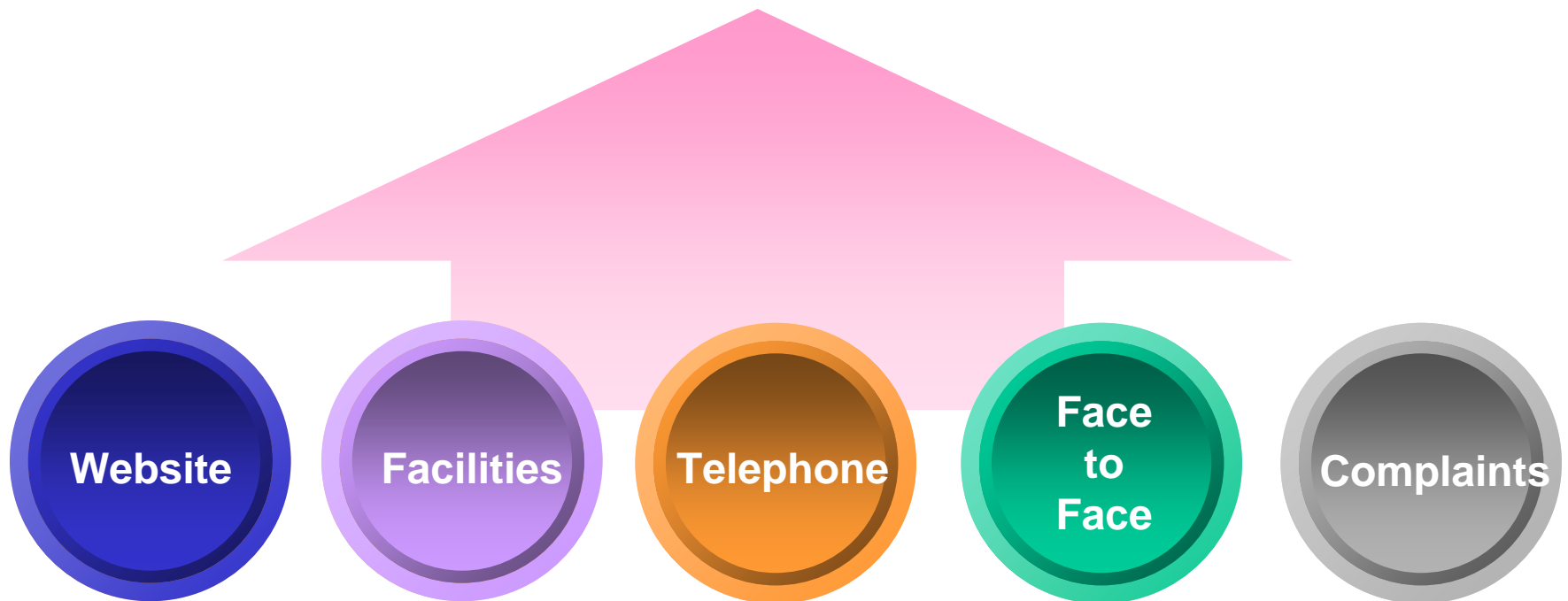
Mystery Shopping Process





Mystery Shopping Reports

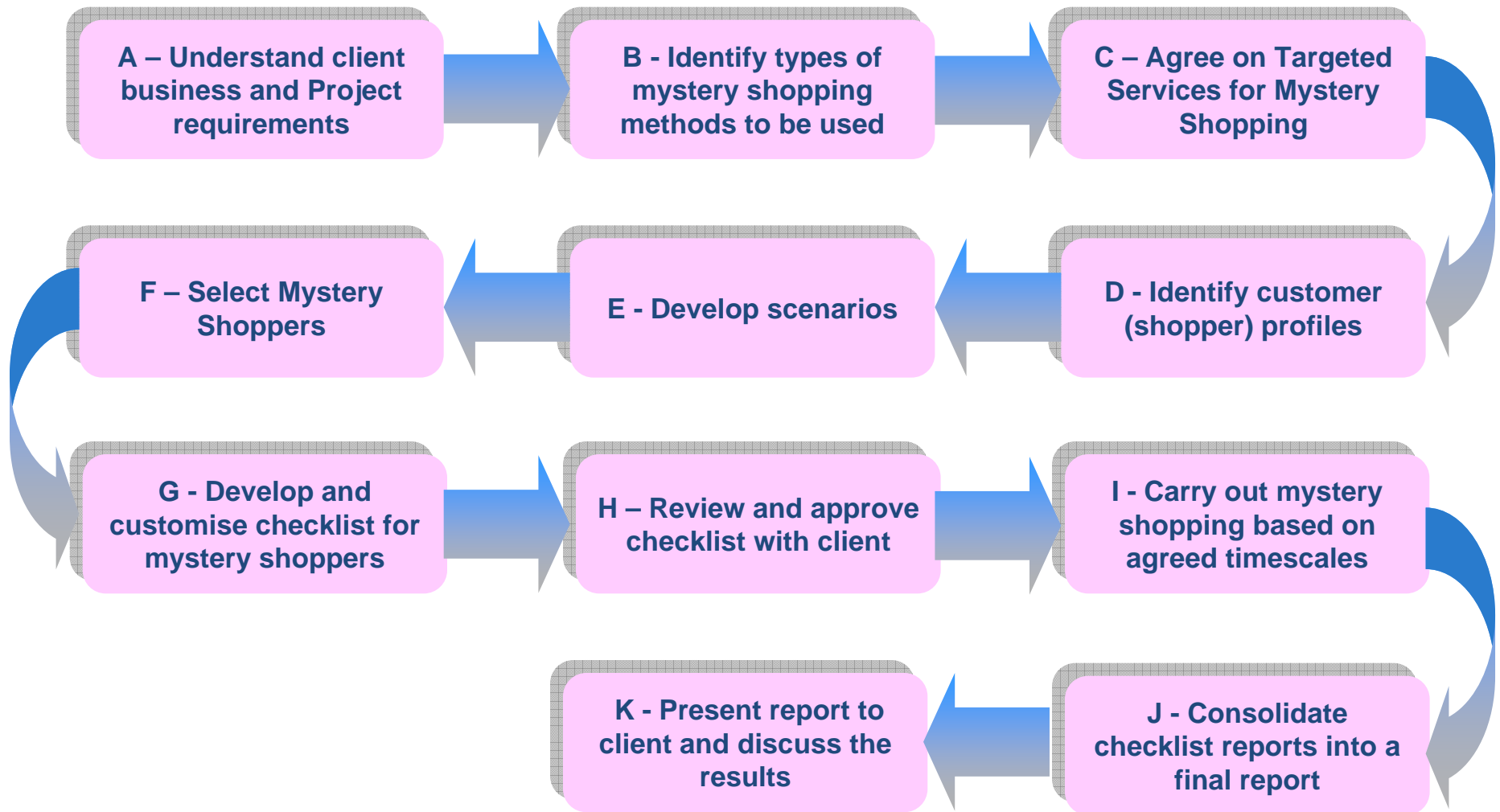
Mystery Shopping Unified Report



Mystery Shopping Individual Reports

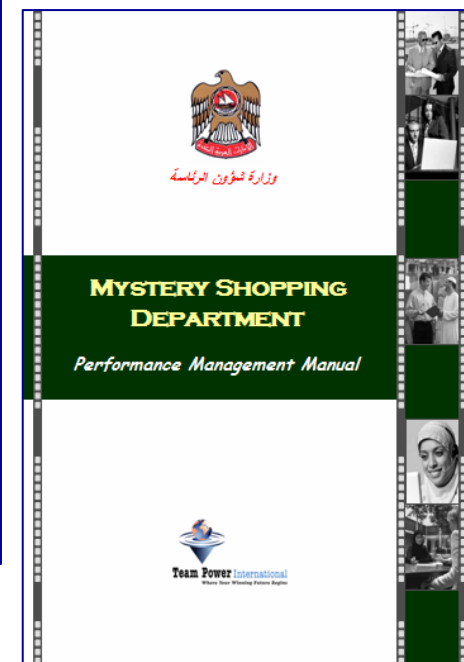
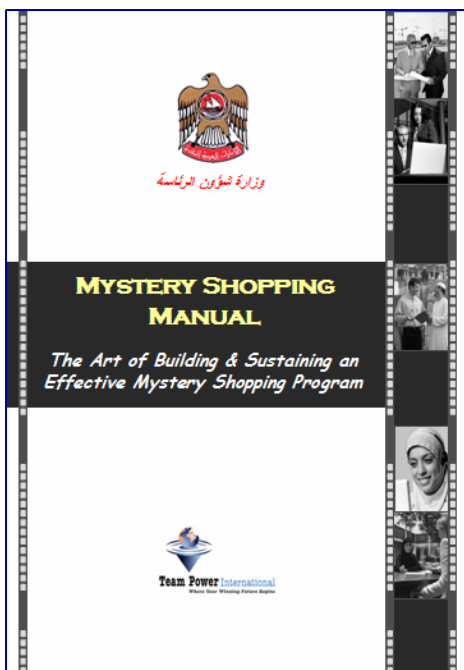


Mystery Shopping Project Process





Mystery Shopping

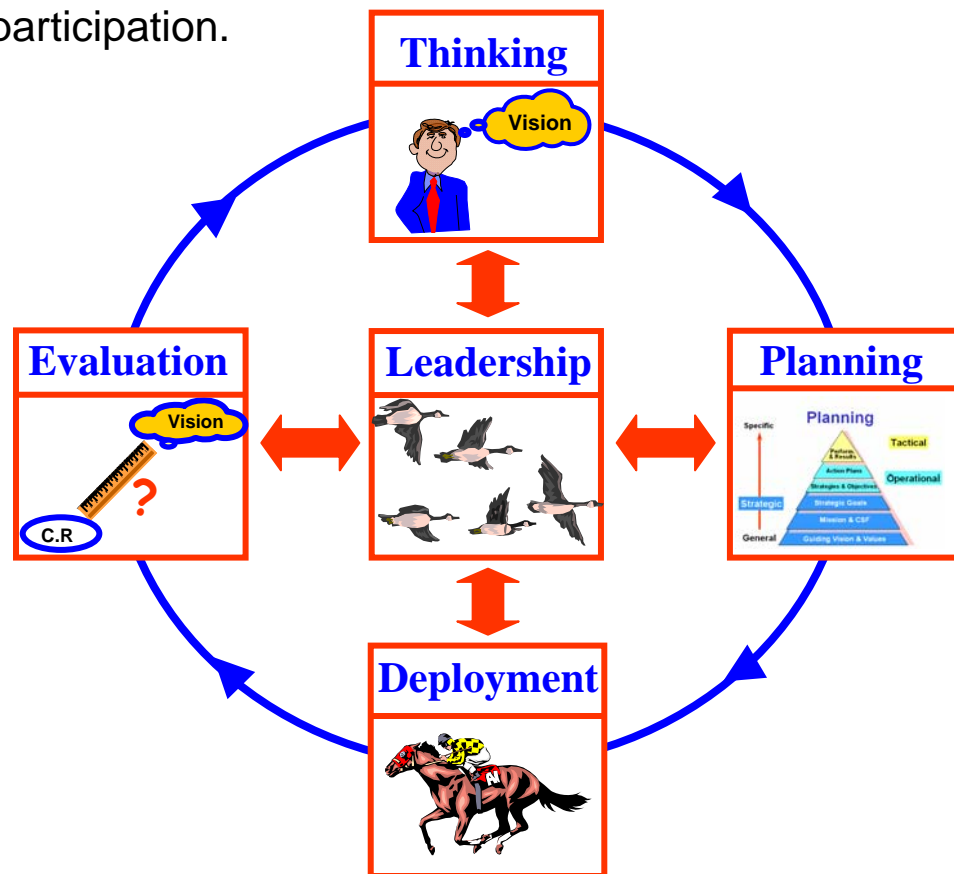




Transformation & Change

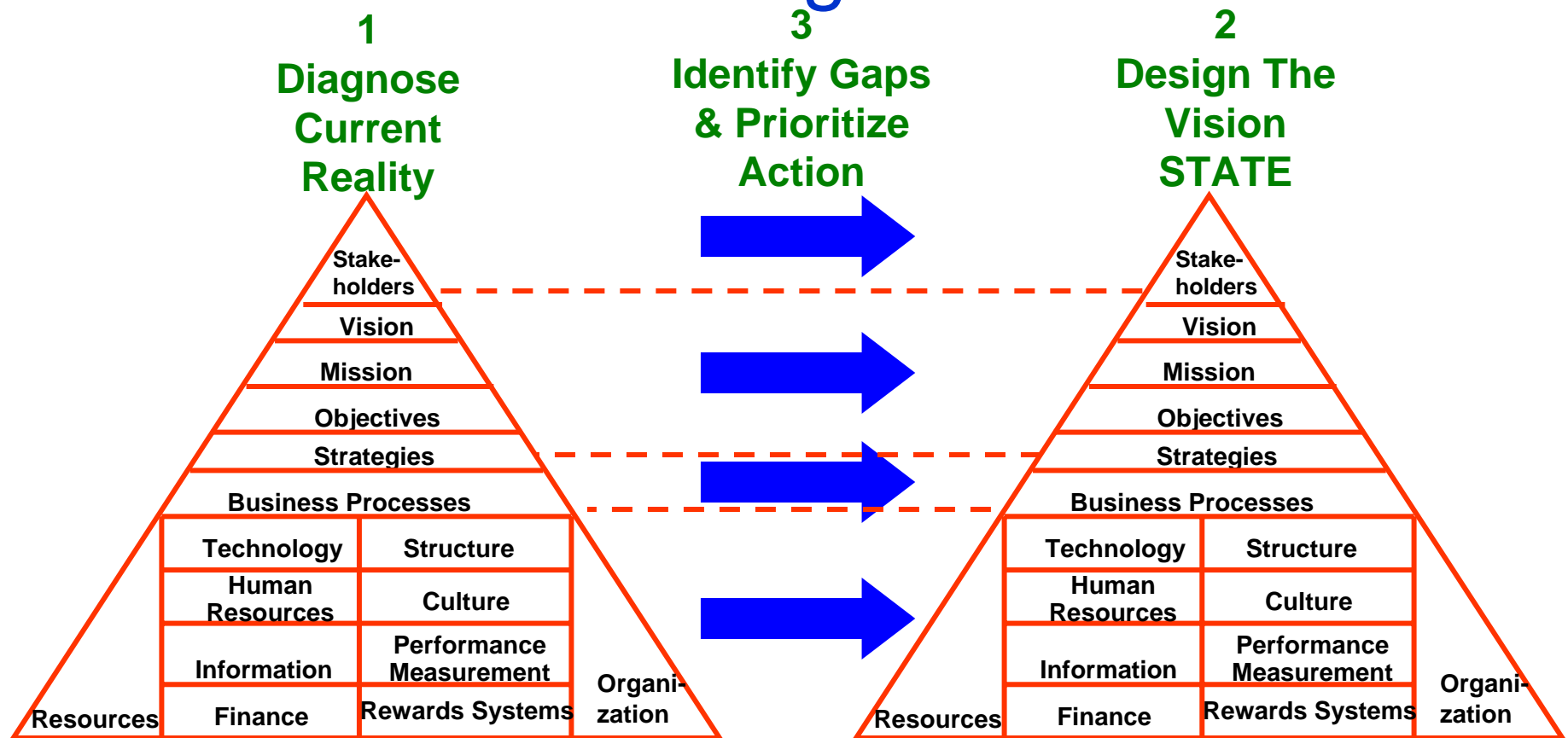
Team Power International works with Government, Public and Private sector organizations in all aspects of Change, Transformation, and Re-engineering Management at corporate, divisional, functional and process levels. Our change management model is designed around intensive leadership and transformational team development, empowerment and active participation.

- Transformational Teams Formation, Facilitation and Development
- Executive Team Facilitation
- Transformation Models
- Transformation Training
- Transformation Facilitators & Auditors

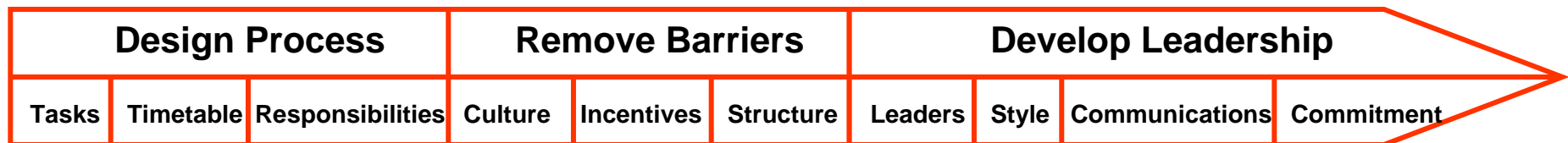




Team Power Change Process Model



4 Plan & Manage Change Process





Leadership Development

Team Power International works with Government, Public and Private sector organizations in all aspects of Leadership Development at strategic, operational, supervisory, and individual Levels. Our leadership programs have helped thousands of executives and hundreds of teams in maximizing their performance.

- Leadership Profiles
- 360 ° Feedback System
- Leadership teams
- Leadership training
- Leadership Facilitators
- 1-to-1 Coaching
- Publications

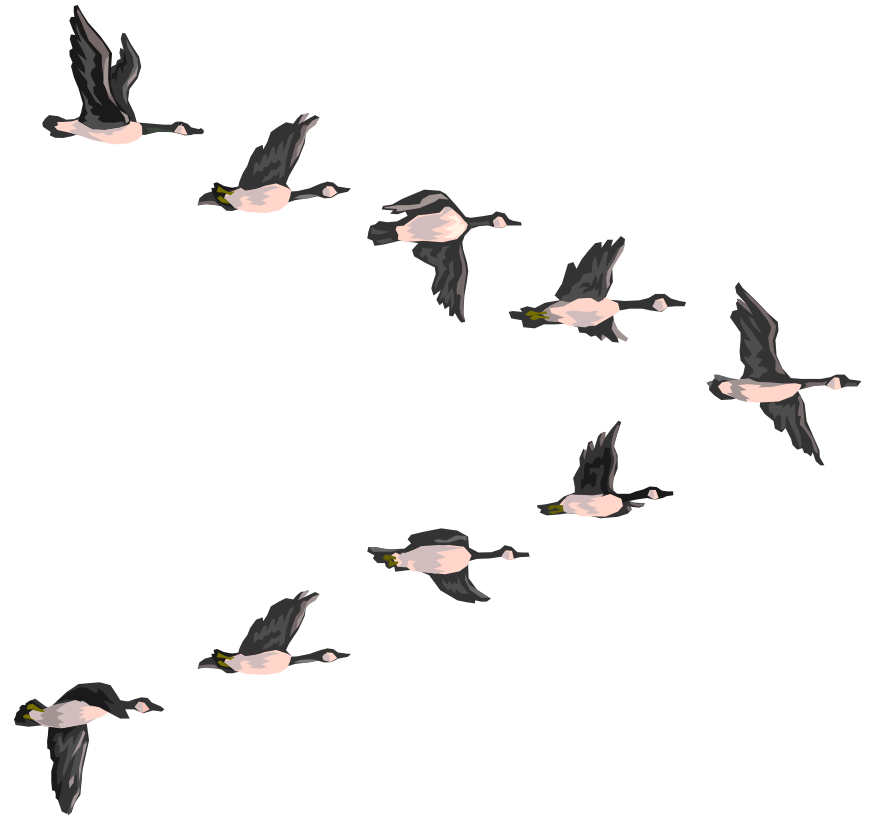




Teams Development

Team Power International works with Government, Public and Private sector organizations in all aspects of Team formation, development and continuous evaluation. Most of our services are team based, and we have formed and facilitated the development of many teams at both strategic and operational levels.

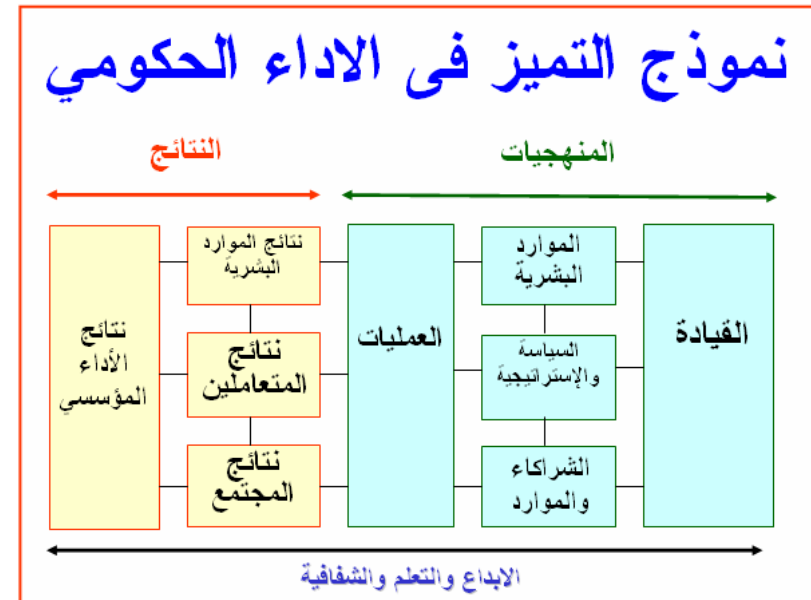
- Teams Formation
- Teams Assessment
- Teams Training
- Teams Facilitators





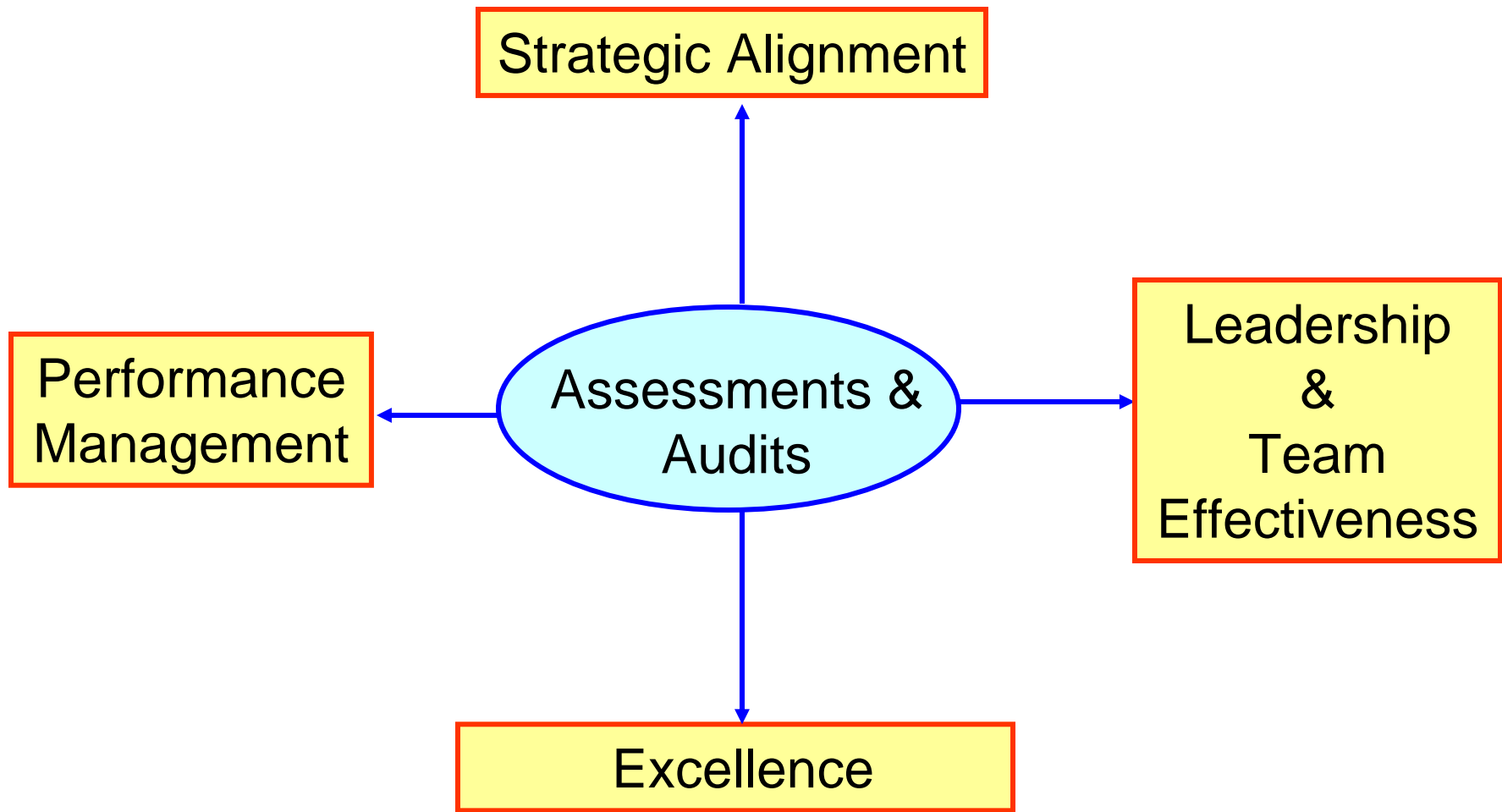
Quality & Excellence

- ISO 9001:2000
- EMS, QMS, OHSAS, HACCP
- DGEP
- DQA
- EFQM
- Sheikh Khalifa Award for Excellence



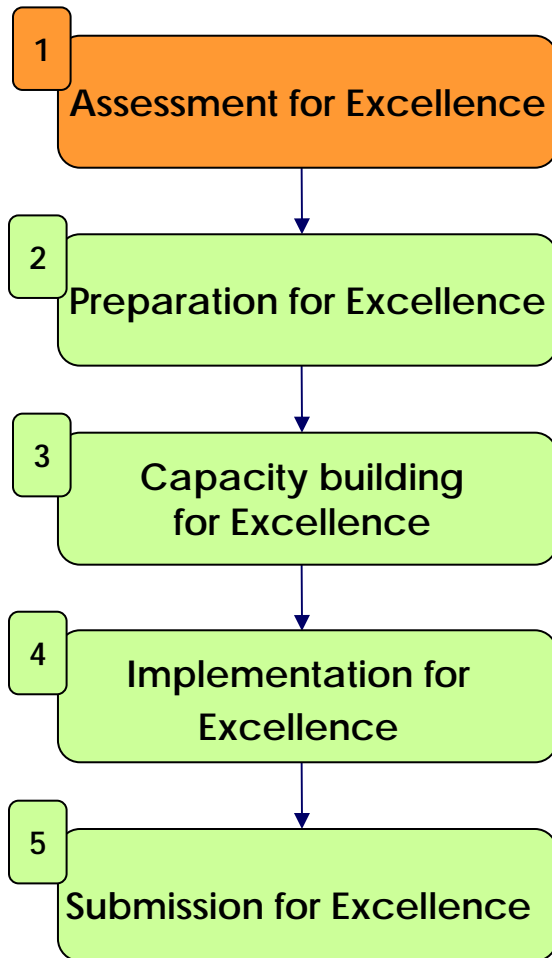


We Audit For Performance Excellence





Prepare for Excellence



Review and analysis of Current Situation

Forming Teams and developing Excellence methodologies

Staff Capacity building

Monitoring and reviewing implementation

Developing Winning Submission



Policy & Methodology Development

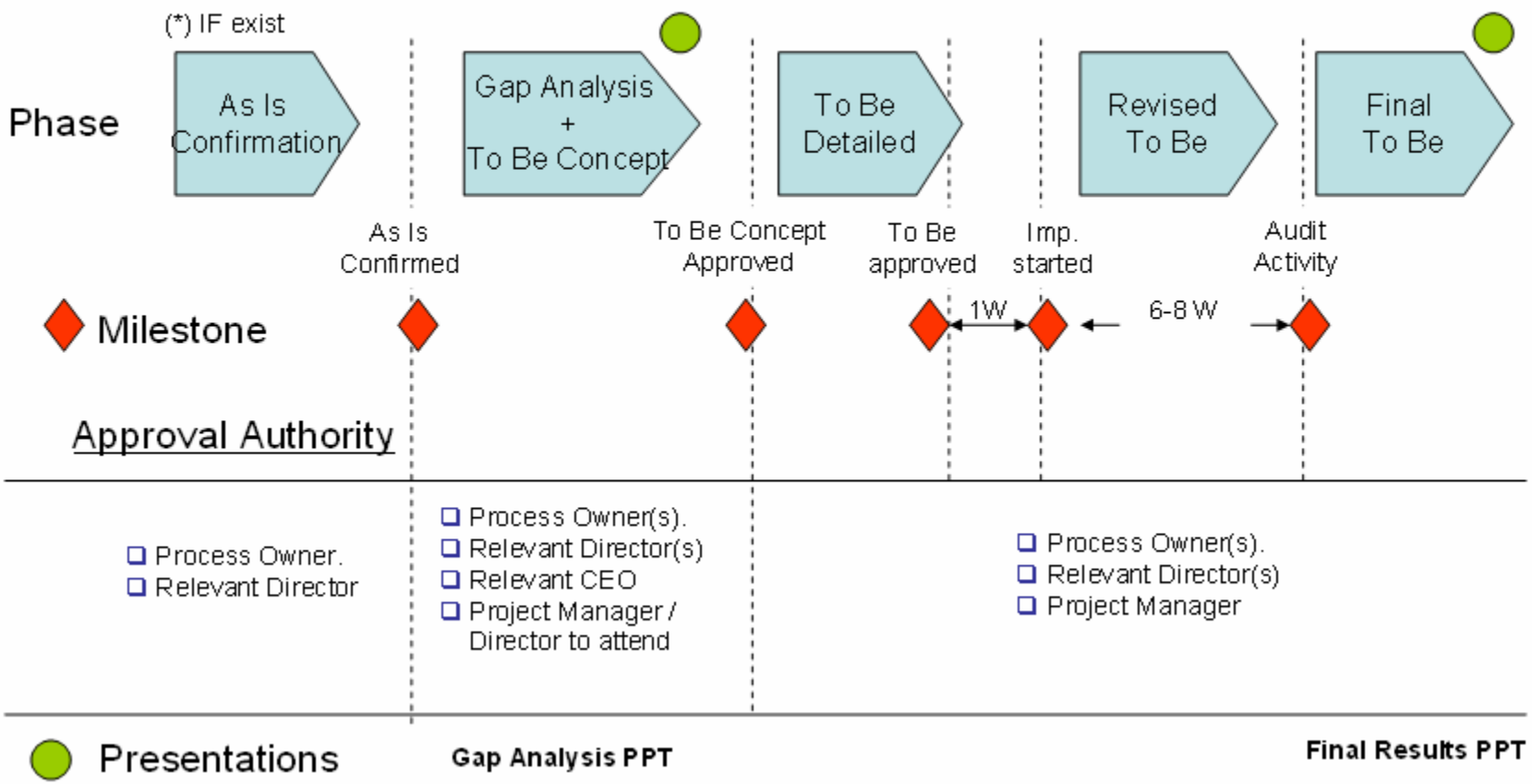
Team Power International works with Government, Public and Private sector organizations in all aspects of policy and methodology development, manual production and process design.

- Excellence Policy Manual
- 5 Methodology manuals
- 10 Other business manuals



Business Process Management

Processes Development cycle





Executive Training

Team Power International works with Government, Public and Private sector organizations in Executive Training in the areas of *Strategic & Operational Leadership, Strategic Thinking and Planning, Strategy formulation, Performance Management, Teams and Teamwork, Transformation and Change Management.*

- In-house Training
- 1 To 1 Training
- Coaching & Mentoring
- Trainers Network
- Training Material & Manuals





HRD Solutions

JOB SEEKER



EMPLOYER



TRAINING



- ❖ Competency Profile & Dictionary
- ❖ Audits & Assessments
- ❖ Training & Development
- ❖ HR Excellence Methodology
- ❖ Performance Management
- ❖ Talent & Knowledge Management
- ❖ Organization Structure
- ❖ Job Evaluation and Description
- ❖ HR Policies and Procedures
- ❖ HR Processes
- ❖ Recruitment consultation
- ❖ Individual assessment

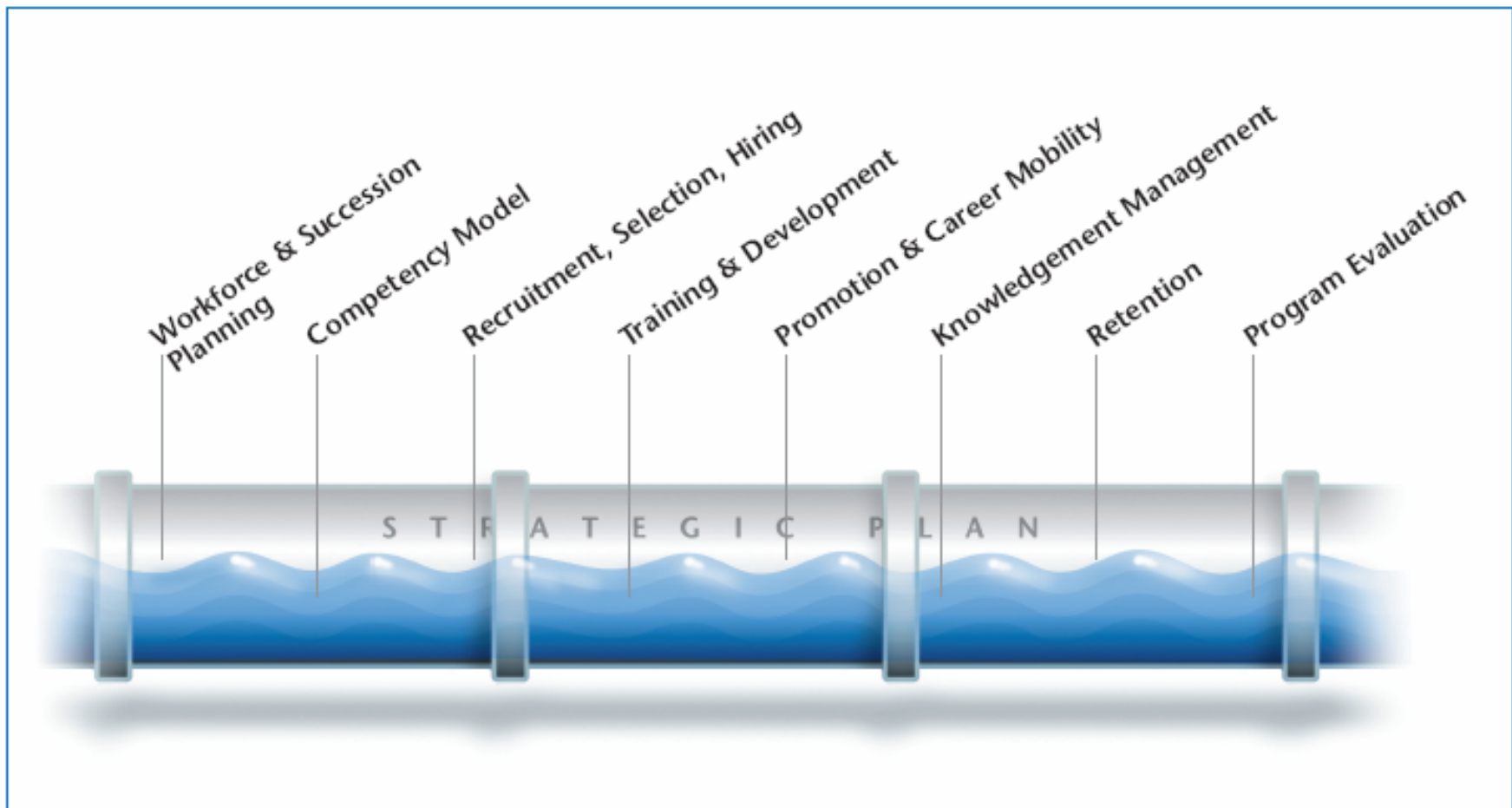


Transforming The HR Function

- *HR strategic and operational plans*
- *HR Structure*
- *Result oriented job descriptions*
- *HR policies and procedures*
- *HR core and support processes*
- *Competency profiles and Dictionary*
- *HR performance evaluation system*
- *HR Excellence Methodology*
- *Training Needs Analysis & Training Plan*



The Integrated Approach





Leadership Pipeline





Leadership Development

Team Power International works with Government, Public and Private sector organizations in all aspects of Leadership Development at strategic, operational, supervisory, and individual Levels. Our leadership programs have helped thousands of executives and hundreds of teams in maximizing their performance.



- Leadership Profiles
- 360 ° Feedback System
- Leadership teams
Leadership training
- Leadership Facilitators
- 1-to-1 Coaching

